



Sales Representative (m/f/d)

Would you like to be part of a dedicated team that develops high-quality and customized complete solutions for quality assurance? Would you like to work on varied projects in a dynamic and technology-oriented environment and continuously expand your expertise and experience? Then you are exactly the expert we need at Brainware Solutions GmbH! In order to do justice to our growing customer network, we are looking for a talented

Sales Representative (m/f/d).

YOUR MAIN TASKS:

- Independent acquisition of new customers as well as support and further development of existing customers
- Identifying requirements and developing individual solutions for our customers
- Conducting sales talks and presenting our products
- Negotiating contracts and conditions
- Preparation of (re-) calculations and evaluations
- Close cooperation with other departments, in particular marketing and design

YOUR PROFILE:

- Successfully completed commercial training or a degree in business administration or similar
- Initial experience in sales, ideally in the B2B sector
- You have a basic technical or technological understanding
- Confident and convincing appearance as well as strong communication and negotiation skills
- High customer orientation and strong service orientation
- High motivation, assertiveness and ability to finish
- Team player mentality and the ability to work independently
- Fluent German and good written and spoken English skills
- Driving license class B

YOU CAN COUNT ON:

- Exciting and challenging projects in an innovative working environment
- Open-ended Employment relationship with attractive pay
- Flexible working hours in flexitime as well as mobile working
- 28 days annual vacation + knockout days rule in the event of illness
- Pleasant working atmosphere, short decision-making processes in a familiar environment
- Modern working environment: open and modern offices
- additional social benefits (e.g. company pension scheme, kindergarten allowance, EdenRed card, ...)
- Regular employee events, fruit basket, drinks flat rate
- Free parking and good transport connections

Would you like to become part of our team and make an active contribution to the company's success? Then we look forward to receiving your application at the following e-mail address: hr@brainware-solutions.de. If you have any questions about the job, please contact us on: 03722 50550-0.

Your next career step is waiting for you! Become part of our company and play a key role in shaping the future of quality assurance.